



Roofing Contractors Committed to Safety

Korellis Roofing, Inc. is a proud member of the RCCS Insurance Company. The RCCS Insurance Company is a captive insurance program for workers' compensation, auto, and general liability insurance lines that originated in May 2004, and now represents twenty-five (25) of the industry's top roofing and sheet metal contractors. The average years of our elite 25 member contractor group is over 55 years, Korellis Roofing's 54 years in business slightly exceeds the average.

Prospective contractors are evaluated by three independent sources to meet eligibility requirements in this program. First, perspective members must fit into the stringent underwriting guidelines established by CNA Insurance, a partner in the captive program. Second, Arthur J. Gallagher, the insurance brokers evaluate a seven year loss history to analyze loss frequencies and severities. Lastly, Hettrick, Cyr & Associates, Inc., a construction safety consulting firm, conducts an onsite comprehensive safety and risk control audit that focuses on employer attitude and commitment to safety, hiring practices, employee safety training records, written programs, accident investigations, OSHA citations, vehicle use policies, and includes jobsite safety audits. This is prior to acceptance into the program in which our company qualified and is currently a member of this elite group.

Once in the captive, required best practice standards focus on hiring practices, claims management systems, establishment of an effective safety committee, safety training, jobsite safety evaluations, fleet safety, and written safety programs. Highlights of the best practice standards include drug testing, return-to-work programs, documented new hire safety orientation, weekly toolbox talks, supervisor's safety roles and responsibilities training, annual reviews of driver motor vehicle records, defensive driver training, safety counseling and disciplinary actions programs. General liability best practice standards require each member to document pre-existing conditions on all re-roofing projects, develop written emergency response plans and provide at a minimum OSHA 10-hour training so personnel can identify hazardous conditions. Exceeding OSHA's safety requirements, RCCS members are required to utilize perimeter guard rails and/or personal fall arrest systems when working outside warning lines. OSHA approved "safety monitoring systems" are only utilized as a last resort and can only be approved by Korellis Roofing's Safety Manager.

Each member's safety representative attends a semi-annual two to three-day safety and risk control conference. In addition to the peer to peer sharing of triumphs and pitfalls of implementing safety culture, they work as a team to develop new best practice standards.

Members of the RCCS Insurance Company are also benchmarked against the established goals for the captive as whole, and against themselves, for frequency and severity of work related injuries, lost-workday cases, auto claims, and general liability claims. Over the past four years the roofing contractors in the RCCS Insurance Company have made significant reductions to the established goals, which are set below industry averages. To date, the RCCS Insurance Company's loss frequency and severity averages for workers' comp, auto, and GL have been below the established goals. As a member of the RCCS Insurance Company, Korellis Roofing's current Experience Modification Rate (**EMR**) is **.74** and Total Recordable Incident Rate (**TRIR**) is **.85**

RCCS stands for "Roofing Contractors Committed to Safety" and Korellis Roofing, Inc. as a member demonstrates our commitment to safety as our number one priority.

Pete Korellis
President